



“5 Minutes With.....” Speaker Questionnaire

Why do you love what you do?

I enjoy travel, which is lucky since I travel more than 100k air miles every year. When I'm not on the move, I play pickup basketball wherever and whenever I can.

What can our 2018 ALPMA Summit delegates expect to hear from you?

As law firm leaders increasingly recognize the sophistication of their businesses, they are adopting more sophisticated business performance measures. I'll be discussing recent trends in measuring profitability -- at the firm, practice, office, matter, and timekeeper levels.

What part of the Summit are you most looking forward to?

always enjoy hearing trends and insights from renowned experts. And I also enjoy making new friends!

Fun Fact! What's one thing you can share that most of our delegates don't know about you?

I'm an American, but I have a daughter studying and working in Sydney, and all signs indicate that she's here to stay. I could not be happier at her choice of where to come of age.

What does the 2018 ALPMA Summit theme “*Shaping the future firm – it starts with you*” mean to you?

As business professionals, we've always had the capability to drive change within our law firms. However, now we also have the opportunity. As lawyer leaders recognize that meeting the challenges of the changing market requires experience and training they don't necessarily have, it's our time to step up.

Why should our delegates come view your presentation?

offer practical insights with a little humor and a lot of straight talk. My role isn't to make the lawyers feel better, it's to make them better. And hopefully the insights I convey can help ALPMA members do the same.

In three words, how would you colleagues describe you?

Provocative, practical, inspiring